

https://thisisnetcenter.com/job/bilingual-referral-executive-tafer-resorts/

# Bilingual Referral Executive - Tafer Resorts

#### Description

We are looking for proactive and dynamic people who want to improve his professional skills and be part of a team who cares about personal growth and employee needs.

#### Responsibilities

The main functions of this position are:

- 1st follow-up with the client through outbound calls to provide complete information about the vacational package and close the sale.
- Contact with owners to solve doubts and benefits.
- Reservations based on open dates & destination.
- · Customer pre-qualification.

#### Qualifications

- Conversational or advanced English level.
- · Be on legal age.
- Skills in the use of the Internet, computer and email.
- Sales experience (desirable)
- · Assertive communication skills.
- Customer care experience.
- · Ambition mindset.

## Job Benefits

- · Law benefits
- · Base salary
- · Weekly payment
- Unlimited additional commissions (weekly payment)
- Paid training
- · Sessions focused on staff growth
- 1 day off per week
- · Flexible shifts for students, fathers or mothers
- No campaigns
- · Growth opportunities

# **Closer commissions:**

- Sale price \$299 usd = \$800 MXN per sale
- Sale price \$349 usd = \$1,000MXN per sale
- Sale price from \$379 usd to \$399 usd = \$1,400 MXN per sale
- Sale price \$499 usd = \$1,600MXN per sale
- Sale price \$599 usd = \$1,900MXN per sale

### **Contacts**

Apply with your resume to get an interview and have more details

# Hiring organization

Netcenter

### **Employment Type**

Part-time

# Working Hours

Morning 09:00am to 03:00pm/Afternoon 03:00pm to 09:00pm

Monday to Saturday shifts

#### Date posted

March 28, 2023